



# Innovations

Your Partners  
in Precision.™

## PLANNING FOR SUCCESS - A GUIDE TO ACHIEVING PERFECT, PREDICTABLE AND SATISFYING RESULTS.

One of our clients once said to us "Strive for perfection and settle for nothing less than excellence".

As technologists we are constantly looking for ways in which we can improve what we do. Continuing education, keeping up with technology and communication all play a specific and important role in our daily work.

Miscommunication over cases costs everyone; the patient, the clinician and the laboratory, but don't despair, it's also the easiest to rectify.

We believe that the initial meeting is the most important step to good relationships. This meeting will create an atmosphere of trust and understanding between all the parties.

The following is only an outline of how and what we do to make your life easier and to ensure predictable results. Due to its size we had to post the complete presentation on our website so please follow this link for the complete presentation. (Link)

### Step 1

- An initial sit down meeting with the dentist, the patient and the laboratory technologist is set to determine the patient's goals and expectations.
- Select a smile design (we have many resources available for our dentists and patients to choose from) that is preferable to the patient and suites the patient's profile.
- Material choices are discussed.
- Digital photographic records of the patient are taken.
- Take upper and lower alginate impressions.
- Take face bow records if required.

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## MESSAGE FROM THE LAB

Happy New Year! While this is often one of our busiest times, it's also one of my favourites!

A brand new year, a fresh start, a time to review reflect and refine those areas that we want to improve. How about you?

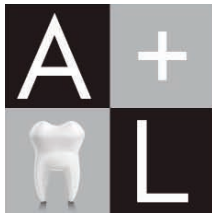
If you're like many of our client's, you've resolved to create better relationships, increase your profits this year and have more fun. Well so have we.

That's why we've written this month's article title "Planning for success". We've decided to share with you the protocols that we use in our lab when planning cases and how to improve communication and results that you get from your laboratory, whoever you work with (hopefully us).

So enjoy, and please, if you have any suggestions or feedback, please email me at [thelab@rogers.com](mailto:thelab@rogers.com).

Cheers

Larry



## Step 2

- Have the Laboratory create a life- like diagnostic wax up of the teeth to be restored (According the patient's request but also within the limitations of each case.)
- Once the patient has approved of the wax- up it is then duplicated and poured in stone.
- A vacuum formed stent is created from the wax up.
- A sectioned silicone labial reduction guide and an incisal arch form reduction guide are created based on the wax- up.
- A silicone matrix that has been relined with a light body impression material is created from the wax-up. This is supplied for the creation of chair side temporaries based on the wax-up.

## Step 3

- Teeth are prepared and the reduction is verified using the various reduction guides and stents.
- All necessary records are taken (bites, face bows, shades, etc...)
- Temporaries are placed and adjusted according to the patient's wishes and the case limitations. At this stage only minor adjustments should need to be made.
- A new alginate of the adjusted temporary is taken.
- On occasion the chair side temporaries are used only as a transitional set and the laboratory will manufacture a final set using the final impression, the face bow and other records.

## Step 4

- Frameworks are created by the laboratory and tested, and if necessary, a bisque bake try- in is completed.

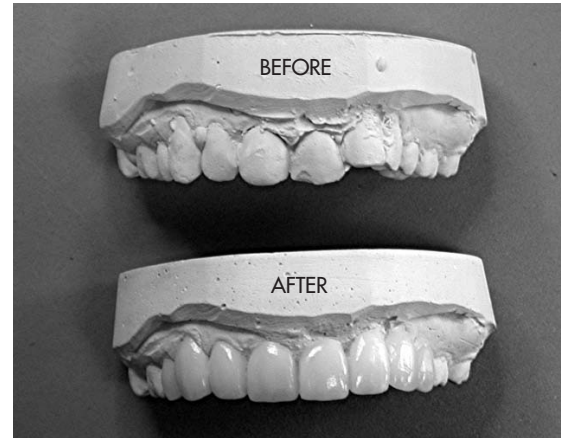
## Step 5

- Any adjustments are made and the case is completed.
- If a custom finishing or staining is requested the patient is invited to our facility to select etc, before returning for insertion.

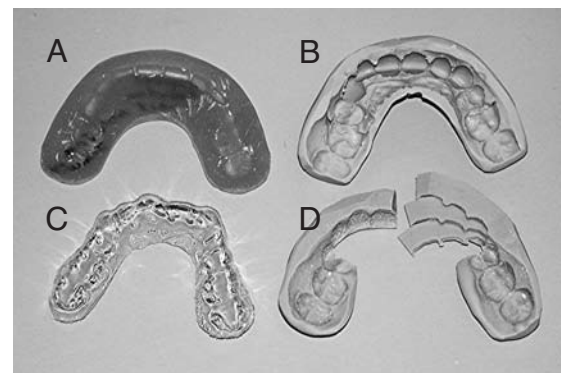
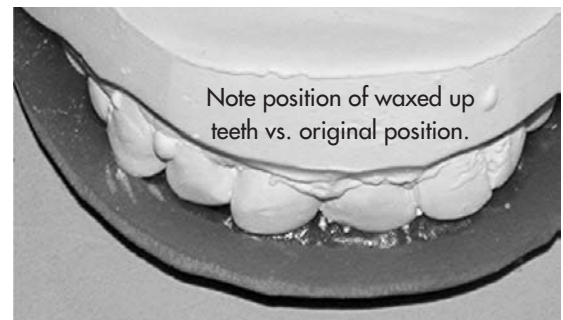
We all know that time is money. Through open and honest communication ,and by following a systematic approach we can achieve successful and predictable results which your patients will thank you for.

Give us a call at **905.763.0055** if we can help you on an upcoming case.

DIAGNOSTIC WAX MOCK UP.



INCISAL ARCH FORM AND REDUCTION GUIDE.



- A) Incisal arch form & reduction guide.
- B) Relined matrix for temporaries, based on wax mock up.
- C) Clear plastic reduction stent.
- D) Labial sectioned reduction guide.

### A+L Dental Laboratory Inc.

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## NEWS AND EVENTS

For a registration fee of \$75.00, you will receive \$150.00 worth of implant components, and the program is also eligible for 3 Continuing Education Points.

### UPCOMING IMPLANT STUDY CLUB SESSION

**Topic:** Implant Related Osseous Reconstruction  
with Dr. Cameron Clokie

**Thursday, January 29th, 2008**  
6:30 – 9:30 pm

**A & L Dental Laboratory**  
1136 Centre Street, Suite 204  
Thornhill, Ontario L4J 3M8

A light dinner will be provided so please let us know if you have any special dietary needs or desires that need to be fulfilled.

Please **RSVP** to Debbie at **905-885-4850** or to Larry at **905-763-0055**  
or email [thelab@aldentallab.com](mailto:thelab@aldentallab.com)

## EDUCATIONAL EVENT

As part of our commitment to continuing education we would like to announce our main educational event for 2009.

### Dr. Michael Fling Seminars

Dr. Fling practices what he preaches. While he teaches and lectures a great deal, he maintains a cosmetic and restorative practice, seeing patients 4 days a week. Join us in 2009 at any of 4 seminar sessions being held in Toronto.

The dates for the sessions are:

13 Feb 2009  
17 & 18 April 2009  
12 & 13 June 2009  
11 & 12 September 2009

This series promises to be a fantastic learning opportunity at a fraction of the cost of going down to The Pankey Institute or The Dawson Centre.

There are only 4 spaces still available. If you need more details please contact Larry.

**Complete the form on our website ([www.aldentallab.com](http://www.aldentallab.com))  
and fax or mail to A + L Dental.**

## SPECIAL OFFER AND PROMOTIONS

### IN OUR BUSINESS, SMILES ARE EVERYTHING!

At A & L Dental Laboratory we utilize the latest tools and technologies to enhance our client's practices.

### FREE 30 MINUTE LUNCH & LEARNS

Let our experts show you how to lower your laboratory fees and implant restoration costs by up to **40%**

Call Debbie at **905-885-4850**  
or email [Debbie@aldentallab.com](mailto:Debbie@aldentallab.com)



## CASE OF THE MONTH

To check out the case of the month please visit our website at [www.aldentallab.com](http://www.aldentallab.com)

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